

**JAMES CITY COUNTY
SEALED REQUEST FOR PROPOSALS 12-4836
VENDING SERVICES**

ADDENDUM NUMBER ONE

DATE ISSUED: MARCH 28 , 2012

This Addendum is forwarded to: (1) extend the closing date; (2) provide an opportunity for a site tour. All questions related to this solicitation must be submitted via fax @ 757-253-6753 or by e-mail on or before 2:00pm, April 16, 2012: dmerritt.ham@james-city.va.us.

CHANGE PROPOSAL CLOSING DATE:

FROM: April 10, 2012 @ 2pm

***TO: April 24, 2012 @ 2pm, local time at the
Purchasing Office***

**ADD:
NON-MANDATORY SITE TOURS**

When: Thursday, April 5, 2012 @ 9:00am

and

Monday, April 9, 2012 @ 2:00pm

**Location: James City County, Purchasing Office, Building F,
Suite 300, 101-F Mounts Bay Road, Williamsburg, VA 23185.**

**THIS ADDENDUM CONSISTS OF ONE PAGE AND CHANGES THE PROPOSAL DOCUMENTS
AS INDICATED HEREIN AND IS INCLUDED BY REFERENCE. ALL OTHER TERMS AND
CONDITIONS REMAIN THE SAME.**

QUESTIONS AND RESPONSES

Question: Is it acceptable to visit the locations at anytime? Can we access the JRC Community Center prior to 4:00pm?

Answer: Offerors interested in visiting the sites can plan to attend the Site Tour to be held on Thursday, April 5, 2012 at 9:00am as indicated on Page 1 of this Addendum.

Question: Is information available regarding the amount of equipment and sales for the schools? Will the school system aggressively consider the bids or is this something that they do not have to do?

Answer: Data for WJCC Schools is unavailable; general information has been provided for reference purposes only. Further, WJCC Schools is added primarily as a cooperative effort resource should the service need arise for any of their locations during the term of this contract.

Question: What is the current commission rate being paid at the locations including the recreation centers?

Answer: Snacks 15%
Pepsi and Coke 25%
Bottle Machines 10% (Williamsburg James City Community Center, 5201 Longhill Rd)

Question: What is the sales history for the last full contract year?

Answer: See Attachment A, James City County Sales Figures.

Question: Who is the current contract vendor?

Answer: Hampton Roads Vending Machines.

ATTACHMENT A**JAMES CITY COUNTY SALES FIGURES**

James River Community Center	2007	2008	2009	2010	2011
Pepsi Sales	\$1,837.00	\$1,584.00	\$1,251.00	\$1,127.00	\$799.00
Coke Sales	\$1,447.00	\$648.00	\$738.00	\$690.00	\$36.00
SnackSales	\$2,664.00	\$2,068.00	\$1,673.00	\$1,489.00	\$1,244.00
Total Sales	\$5,948.00	\$4,300.00	\$3,662.00	\$3,306.00	\$2,079.00

Williamsburg/JCC Rec Center	2007	2008	2009	2010	2011
Coke Sales	\$8,245.00	\$5,727.00	\$4,482.00	\$5,335.00	\$4,584.00
Pepsi Sales	\$7,444.00	\$9,016.00	\$5,182.00	\$5,514.00	\$4,815.00
Snack Sales	\$16,230.00	\$14,719.00	\$12,265.00	\$12,655.00	\$11,519.00
Bottle Drink Sales	\$13,052.00	\$10,880.00	\$11,445.00	\$9,426.00	\$7,245.00
Total Sales	\$44,971.00	\$40,342.00	\$33,374.00	\$32,930.00	\$28,163.00

JCC Government Center	2007	2008	2009	2010	2011
Pepsi Government Center	\$321.00	\$247.00	\$0.00	\$0.00	\$0.00
Coke Government Center	\$1,224.00	\$804.00	\$0.00	\$0.00	\$0.00
Pepsi Sales Courthouse	\$2,694.00	\$2,073.00	\$2,080.00	\$2,378.00	\$2,169.00
Coke Sales Courthouse	\$1,212.00	\$1,522.00	\$1,050.00	\$1,380.00	\$990.00
Snack Sales Courthouse	\$2,214.00	\$2,087.00	\$1,947.00	\$2,165.00	\$1,910.00
Pepsi Sales Human Services	\$1,958.00	\$1,804.00	\$1,807.00	\$1,394.00	\$1,201.00
Coke Sales Human Services	\$696.00	\$1,020.00	\$1,110.00	\$780.00	\$540.00
Snack Sales Human Services	\$1,776.00	\$1,986.00	\$1,958.00	\$1,656.00	\$1,818.00
Snack/Can Sales Bldg A	\$815.00	\$756.00	\$840.00	\$906.00	\$1,057.00
Snack Sales Bldg B	\$690.00	\$751.00	\$859.00	\$735.00	\$743.00
Drink Sales Bldg B		\$391.00	\$1,021.00	\$988.00	\$739.00
Snack Sales Bldg E	\$1,066.00	\$1,014.00	\$1,074.00	\$1,247.00	\$1,222.00
Drink Sales Bldg E	\$1,484.00	\$1,525.00	\$1,413.00	\$1,507.00	\$1,218.00
Snack Sales Bldg F	\$1,780.00	\$1,739.00	\$1,281.00	\$1,717.00	\$1,499.00
Drink Sales Bldg F	\$1,528.00	\$1,405.00	\$967.00	\$1,084.00	\$1,051.00
Drink Sales General Services					\$14.00
Drink Sales Fleet Bldg Tewning Rd	\$2.00	\$383.00	\$594.00	\$592.00	\$457.00
Total Sales	\$19,460.00	\$19,507.00	\$18,001.00	\$18,529.00	\$16,628.00